

TSC Southeast Offers Turn-Key Construction Safety Solutions to Support Florida's Multi-billion Dollar Construction Industry

Hollywood, Florida, February 26, 2007 -- Total Safety Consulting, LLC, the leading privately held provider of loss control services in the Northeast, has expanded its operations to South Florida. In addition to operating a full-service training facility in Hollywood, Florida, TSC Southeast will offer its clients turn-key construction safety solutions including site safety management, OCIP/CCIP loss control and administrative services, safety team installation services, and safety equipment sales and rentals.

Over the past two years, TSC has made significant strides in expanding its geographical areas of service to accommodate clients along the eastern seaboard and into the mid Atlantic states. With the addition of the new Florida office, the company is now providing turn-key construction safety solutions to the Southeast.

"The TSC Southeast location presents an incredible opportunity. The office is located in the largest metropolitan area in Florida and there is a critical need for the types of services and products TSC provides," said James C. Bifulco, CSP, managing member for TSC Southeast. "We expanded to this area for several reasons. We're partners in safety with our clients and in this locale we believe we can proactively and productively work with our clients to make a difference with regard to workplace safety."

According to national statistics, in 2004, the Florida fatal occupational injury rate per 100,000 workers was 5.2 compared to the U.S. total of 4.1. In fact, the state reached a record number of workplace fatalities in 2004 with a total of 422 incidents, most of them are related to the state's multibillion-dollar construction industry. While there was an overall decrease in the number of the number of fatalities in 2005, it is still the second-highest fatality count for Florida on record.

Fortunately, analysts predict that in 2006 the year might have been less dangerous for workers and 2007 may continue to show a decline in fatalities.

A recent St. Petersburg Times article stated, "While the numbers may be trending down, Florida remains a dangerous place to work essentially because it has two factors working against it -- lots of construction, and lots of workers. The article further cites OSHA saying that "the onus falls on the contractor. He or she has the responsibility to protect his or her workers." There are 48 OSHA compliance officers responsible to monitor activities throughout the entire state.

In 2006 construction contract values were reported at \$62.3 billion in Florida, which is less than 2005 due to a noted decline in residential building. Meanwhile, the other sectors – non-residential and non-building construction – continued to grow significantly in 2006 compared with 2005, with an increase of 12% and 10% respectively.

TSC is an established safety management firm with a proven track record in the management and implementation of successful safety and loss control programs on major construction projects in the Northeast. Throughout the construction industry, TSC has been a leader in advancing effective safety management and loss control engineering by identifying and implementing methods to control the causes of accidents before they become injuries, fatalities and claims.

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